



Remote Patient Monitoring company reaches award-winning results

A case study showcasing remote patient monitoring for the future of healthcare with MobilityCG.

At a glance

MobilityCG built a mobile solution to stand up our customers' remote patient monitoring solution that enhanced patient outcomes and satisfaction, optimized hospital bed utilization, improved quality, reduced costs, and curbed readmissions across diverse healthcare settings.

Key metrics

Cost savings on the connected tablets helped the customer to reduce operating costs and streamline program operations allowing them to scale



42%

reduction in hardware costs



450K

Actively monitored patients



80%

compliance rate among elderly patients

“Customer VP & GM,
Operations & Logistics

Mobility CG helped us switch the tablet used to support patient care to deliver significant savings, on top of the cost savings already delivered by reducing upfront cash outflow by delivering on demand.

CHALLENGES

RPM customer needed new, cost-effective devices to support their 'hospital at home' patient monitoring program. They required a solution that would pair various medical devices with connected tablets in the patient's home. Needed a company that could engineer software to secure patient data in compliance with HIPAA. OEM charging cables were insufficient for patients with limited mobility.

SOLUTIONS

MCG provided a timely and comprehensive solution that sourced a more cost-effective device and custom accessory option to better equip patients. We handled the carrier activation process, MDM licensing, staged, kitted and engineered all devices so they were ready for patient use out of the box, and managed the customers inventory needs to reduce their cash outflow.



Improved Patient Engagement



Streamlined Managed Care



Reduced Total Cost of Care

BENEFITS

1

Improved patient outcomes

Improved outcomes by proactively addressing patient-provider engagement challenges with versatile technology, including over 40 electronic health records integrations and over 90 condition playbooks.

2

Operational scalability

Seamlessly scaled operations, expedited enrollment, and maintained high-quality control.

3

Efficient care & reduced cost

Reduced total cost of care for the largest national insurers with improved care model efficiency, cost-effective care transitions, and patient engagement solutions while solving staffing challenges and enhancing monitoring efficiency.